GLOBE Performance Solutions

GUIDING PRINCIPLES

Stakeholder Engagement
Stakeholder engagement and involvement to ensure that local needs are addressed, leading to positive outcomes.

Environmental Integration
Environmental integration of technology solutions, recognizing the value of natural ecosystems to ensure functionality at different scales and to address the dynamic interactions of elements and flows that affect quality of life.

Adaptability
Adaptability and flexibility in demonstrating and deploying in technology solutions with options for modification and readjustment.

Transparency
Transparency and comprehensive costing of technology options and management approaches, including social, environmental and human health impacts.

WHO WE ARE AND WHAT WE DO

GLOBE Performance Solutions is a collaborative platform that supports sustainable growth by accelerating the market adoption, enhancing the benefits, and reducing the risks of technology-based solutions.

We work with a consortium of leading technology performance testing and verification organizations that, together, represent an important global source for performance-based solutions.

We serve both supply-side and demand-side clients, including developers and users of technologies.

OUR FOUR BUSINESS AREAS:

ONLINE - A web-based platform that provides users with the ability to assess their technology solutions against the competition while providing technology users with credible and verified alternatives.

VALIDATION - Conducts independent performance validation of technologies and projects through a consortium of qualified performance testing and verification organizations.

ADVISORS – Assists companies in navigating their paths towards sustainability.

ACCESS - Accelerates market adoption of innovative technologies and projects by reducing financial and technical risk.

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GLOBE PERFORMANCE SOLUTIONS

**Enabling
Quality
Assured
Performance**

GLOBE PERFORMANCE SOLUTIONS

FOR TECHNOLOGY USERS AND EARLY ADOPTERS

- Access to a proven team with the knowledge and expertise to develop and apply technology procurement strategies that address market needs and regulatory requirements, while reducing risk.

- Development and demonstration of technology options that provide effective performance solutions.

- Access to programs and initiatives that support sustainable solutions, thereby adding measureable value and creating positive alliances with other technology users.

- Technical assistance in assessing and benchmarking your technology performance requirements in three ways:

  Level 1 – Access to needs assessment tools to help you understand how your requirements relate to the needs and expectations of other stakeholders, and an opportunity to post your needs on our dynamic website.

  Level 2 – Guidance on how to access information on the needs of other users, and their efforts to implement the solutions that best meet their needs.

  Level 3 – Performance testing and verification of proposed technology solutions to meet your requirements through a credible network of independent performance testing and verification organizations across a broad range of markets and technology domains.

FOR TECHNOLOGY DEVELOPERS AND VENDORS

- Access to a proven team with the knowledge and expertise to develop technology deployment strategies that address market needs and overcome regulatory barriers.

- Development of customized technology demonstrations and commercialization roadmaps for accelerating the market adoption of your technologies.

- Access to market opportunities through our relationship and interactions with demand-side clients.

- Linkages to other national and international technology verification and certification programs.

- Technical assistance in profiling the performance of your technology in three important ways:

  Level 1 – Access to self-assessment screening tools to help you understand how your technology performs and measures up to the competition. The opportunity exists for you to post your own performance assessment on our dynamic website.

  Level 2 – Guidance on how to profile and post customer testimonials on the performance of your technology.

  Level 3 – Independent testing and verification of the actual performance of your technology, through a credible network of performance testing and verification organizations across a broad range of markets and technology domains. This includes a technology performance evaluation framework and quality management system to ensure that the results of technology performance measurement and verification are both reliable and credible.

FOR ALL TECHNOLOGY STAKEHOLDERS

- Customized training on performance benchmarking, verification and quality management.

- Development of quality management options for your organization.

- Outreach, collaborative learning and continual improvement.

- Targeted workshops and webinars.

- Access to a dynamic, interactive web site.